

Area of Law

Civil and Contract Law

Breach, termination, contract revision and civil liability disputes in which the outcome depends on amounts and calculations.

Who breached the contract is a legal question. What it cost is a technical one.

Supply, distribution, agency, construction, lease and financing contracts create payment obligations, targets, price adjustments and penalties. When the relationship breaks down, SGEx reads the parties' records against the contract terms to quantify receivables, payables and losses.

When clients call on SGEx

Termination of distribution, dealership and commercial agency agreements.

Claims for contract revision due to economic and financial imbalance.

Civil liability claims for material damages and loss of profits.

Accounting claims within a contractual relationship.

Quantification of judgments in damages actions.

How SGEx works

Clause by clause

Provisions that affect amounts are identified before the calculation.

Performance records

Billing, payments and deliveries show how the contract was actually performed.

Step-by-step calculation

Each head of claim is presented with how it was derived.

SGEx does not provide legal advice: it organizes the economic facts so that counsel and the parties can see the material size of the dispute.

What We Solve

Questions that arise when a contract breaks down.

What did the breach cost?

Loss of profits, direct losses and lost revenue.

Has the contract lost its balance?

Economic and financial imbalance and contract revision.

What is owed to the commercial agent?

Indemnities under Brazilian commercial agency and dealership legislation.

What is the balance between the parties?

Determination of receivables, payables and contractual balances.

Were the obligations performed?

Review of revenue, expenses and contractual obligations.

What is owed on quantification?

Annuities, damages and quantification of judgments.

How We Approach It

Steps applied to this type of engagement.

1

Contract

Reading the clauses that affect amounts.

2

Performance

Gathering the records of contract performance.

3

Calculation

Building the amounts head of claim by head of claim.

4

Opinion

Result with assumptions and supporting documents.

What we examine: the contract and amendments, billing and payments, targets and price adjustments, correspondence between the parties, financial statements and the other side's calculations.

Deliverables: technical quantification opinion, judgment quantification calculations, expert report, review of the other side's calculations and technical questions.

Related Topics

More on each topic at sgexpericias.com.br

Services

Economic and Financial Expert Services
Disputes and Litigation Support
Arbitration
Accounting Expert Services
Court-Appointed Expert Services

Specialties

Damages and Loss of Profits
Commercial and Contract Disputes
Construction and Infrastructure
Restructuring and Insolvency
Family, Estates and Succession

Areas of Law

Corporate and Commercial
Family, Estates and Succession
Tax Litigation and Administrative Proceedings

Industries

Construction, Engineering and Infrastructure
Insurance and Reinsurance
Financial Services and Capital Markets
Technology and Telecommunications
Franchising and Licensing

SGEx at a Glance

Figures reported by SGEx, updated periodically.

400+

engagements completed

100+

court cases in progress

300+

clients served

200+

law firms served

500+

reports, expert reports and opinions delivered

BRL 100M+

in fraud and irregularities identified

Proven Results

Client and party names withheld.

Economic and Financial Expert Services

+150%

increase in the amount owed to a shareholder in judgment enforcement, more than BRL 20 million above the figure presented. SGEx compared public tender contracts with declared profits and guided the court-appointed expert's inquiries.

Who Leads the Work

Contracts, commercial agency and damages quantification.



Sidney Gomes

Founder and Managing Partner of SGEx Group

Works on contract matters, commercial agency disputes and economic and financial rebalancing of contracts and concessions. Accountant, economist and attorney.



Marco Bole

Managing Partner, Advisory and Finance

Works on economic and financial rebalancing of contracts and concessions and on commercial agency disputes. Business administrator (CRA-SP).



Fabricio Franco

Operations Coordinator and Senior Expert, Disputes, Investigations and Forensic Services

Works on commercial agency disputes, banking disputes and loss of profits. Accounting expert (CNPIC-CFC no. 8116).

Request an Assessment

Describe the contract, the point of breakdown and the documents available. SGEx will assess the scope of the engagement before submitting any proposal.

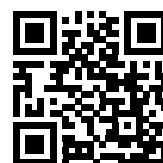
WhatsApp +55 11 96501-2034

contato@sgex.com.br

Phone +55 11 5081-3667

www.sgexpericias.com.br

Rua Vergueiro, 2556, 4th floor, Vila Mariana, São Paulo, SP, Brazil



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