

Area of Law

Competition and Antitrust

Anti-competitive conduct and its economic effects, in administrative proceedings and damages actions.

Competition damage is measured as the difference between the market that was and the market that would have been.

Cartels and abuses of dominance change prices, volumes and margins. Quantifying that effect requires comparing scenarios, and the robustness of the calculation depends on the data available and the justification for the method. SGEx organizes the data series and presents the results with their limitations stated.

When clients call on SGEx

Cartel damages action.

Discussion of overcharges passed on to purchasers.

Administrative proceeding with settlement contributions or fines to calculate.

Contract dispute alleging abuse of a dominant position.

Review of an economic report submitted by the other side.

How SGEx works

Data series

Prices, volumes and sales organized by period and product.

A justified method

The scenario comparison is chosen and defended case by case.

Stated limits

The effect of data quality on the result is made explicit.

SGEx does not provide legal advice: it quantifies the economic effects the competition debate needs to measure.

What We Solve

Questions in a competition dispute.

How much did the conduct raise prices?

Price analysis in scenarios with and without the conduct.

Was the overcharge passed on?

Effect on direct and indirect purchasers.

What is the total damage?

Quantification of damages and losses.

Was revenue lost?

Loss of profits and lost revenue.

Do the data support the method?

Fit between comparison methods and the data available.

Does the opposing report hold up?

Analysis and review of expert and economic reports.

How We Approach It

Steps applied to this type of engagement.

1**Conduct and period**

Defining the event and the affected period.

2**Data**

Organizing price and sales series.

3**Comparison**

Applying the scenario method.

4**Result**

Quantification with stated limitations.

What we examine: price and volume series, purchase and sales invoices, margins and costs, commercial contracts, and decisions and documents from the administrative proceeding.

Deliverables: damages quantification opinion, review of economic reports, technical questions, expert report and party-appointed expert services.

Related Topics

More on each topic at sgexpericias.com.br

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Disputes and Litigation Support
Arbitration
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Specialties

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Areas of Law

Corporate and Commercial
Civil and Contract Law
Family, Estates and Succession

Industries

Construction, Engineering and Infrastructure
Insurance and Reinsurance
Financial Services and Capital Markets
Technology and Telecommunications
Healthcare

SGEx at a Glance

Figures reported by SGEx, updated periodically.

400+

engagements completed

100+

court cases in progress

300+

clients served

200+

law firms served

500+

reports, expert reports and opinions delivered

BRL 100M+

in fraud and irregularities identified

Why Talk to SGEx

Expert Services, Disputes and Forensics.

Technical independence

SGEx does not provide legal advice or represent interests: it examines, calculates and demonstrates.

Multidisciplinary team

Accounting, economics, law, business administration, finance and engineering on the same engagement.

Forensic experience

Professionals with prior roles at FTI Consulting, PwC, BDO, Deloitte, KPMG and Mazars.

Traceable methodology

Explicit assumptions, calculation workpapers and conclusions that third parties can replicate.

Who Leads the Work

Economics, accounting and damages quantification.



Sidney Gomes
Founder and Managing Partner
of SGEx Group

Economist and accountant. Works on loss of profits, economic and financial rebalancing of contracts and concessions, banking disputes and quantification of judgments.



Fabricio Franco
Operations Coordinator and
Senior Expert, Disputes,
Investigations and Forensic
Services

Accounting expert (CNPQ-CFC no. 8116) specializing in loss of profits and direct losses in court and out-of-court matters, as well as business valuation.

Request an Assessment

Describe the conduct, the affected market, the period and the data available. SGEx will assess the scope before submitting any proposal.

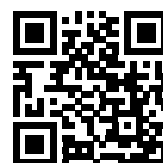
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