

Industry

Agribusiness

Farmers, family groups, agribusiness companies and cooperatives with complex-to-value assets and high credit exposure.

Land, herds and harvests call for technical valuation. Family businesses call for care.

Agribusiness combines assets that are complex to value, such as land, herds, harvests and processing facilities, with businesses that are often family-owned and highly exposed to credit. Successions, splits between partners, farmers' reorganizations and disputes with lenders and trading companies require asset determination and review of crop accounts.

Common situations in this industry

Valuation of companies and rural assets.

Determination of partnership interests in companies and family groups.

Asset valuation in succession or division of assets.

Judicial reorganization of a farmer.

Dispute under a crop purchase and sale contract.

How SGEx works

Rural assets

Land, herds, inventory and crops gathered and valued.

The family group

Assets of individuals and companies organized together.

Credit and crops

Financing and rural product notes compared with production.

Rural assets are valued using the method suited to each type of asset.

What We Solve

Questions in agribusiness.

What is the farming operation worth?

Valuation of companies and rural assets.

What is each partner owed?

Partnership interests in companies and family groups.

How should the assets be divided?

Asset valuation in succession and division of assets.

Can the farmer recover?

Economic and financial analysis in judicial reorganization.

Are the claims correct?

Verification of lender and trading company claims.

What is owed under the crop contract?

Crop purchase and sale disputes.

How We Approach It

Steps applied to this type of engagement.

1**Structure**

The group's individuals, companies and assets.

2**Assets**

Gathering land, herds and inventory.

3**Valuation**

Method suited to each asset.

4**Result**

Value, interests or claims determined.

What we examine: farmers' financial statements and books, financing and crop sale contracts, rural product notes, inventory and herd records and land appraisal reports.

Deliverables: valuation report, partnership interest determination, opinion on claims, preliminary assessment report and expert report.

Related Topics

More on each topic at sgexpericias.com.br

Services

Business and Asset Valuation
Accounting Expert Services
Economic and Financial Expert Services
Court-Appointed Expert Services
Forensic Accounting

Specialties

Shareholder Disputes and Valuation
Restructuring and Insolvency
Family, Estates and Succession

Areas of Law

Corporate and Commercial
Mergers and Acquisitions
Family, Estates and Succession
Restructuring and Insolvency
Civil and Contract Law

Industries

Financial Services and Capital Markets
Industrial, Manufacturing and Consumer Goods
Transportation and Logistics
Energy and Natural Resources

SGEx at a Glance

Figures reported by SGEx, updated periodically.

400+

engagements completed

100+

court cases in progress

300+

clients served

200+

law firms served

500+

reports, expert reports and opinions delivered

BRL 100M+

in fraud and irregularities identified

Why Talk to SGEx

Expert Services, Disputes and Forensics.

Technical independence

SGEx does not provide legal advice or represent interests: it examines, calculates and demonstrates.

Multidisciplinary team

Accounting, economics, law, business administration, finance and engineering on the same engagement.

Forensic experience

Professionals with prior roles at FTI Consulting, PwC, BDO, Deloitte, KPMG and Mazars.

Traceable methodology

Explicit assumptions, calculation workpapers and conclusions that third parties can replicate.

Who Leads the Work

Valuation, partnership interests and insolvency.



Sidney Gomes

Founder and Managing Partner of SGEx Group

Works on business valuation and due diligence, determination of partnership interests, special-purpose balance sheets and goodwill. MBA in Forensic Accounting.



Marco Bole

Managing Partner, Advisory and Finance

Works on preliminary expert assessments in reorganizations and bankruptcies, court-ordered revenue garnishment and financial administration. Business administrator (CRA-SP).



Fabricio Franco

Operations Coordinator and Senior Expert, Disputes, Investigations and Forensic Services

Accounting expert (CNPIC-CFC no. 8116). Managed partnership interest determinations in the financial, services and industrial sectors, and valuations for mergers, incorporations and spin-offs.

Request an Assessment

Describe the farming operation, the group involved and the issue in dispute. SGEx will assess the scope before submitting any proposal.

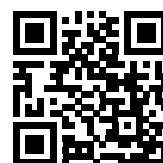
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