

Industry

Construction, Engineering and Infrastructure

Construction, engineering projects and concessions, where changes in scope, timing and site conditions turn into financial claims.

In construction contracts, every change in scope or timing ends up as a debate about value.

Employers, contractors, subcontractors, lenders and insurers dispute who bears delays, increased quantities, stoppages and design changes. In public works and concessions, rebalancing rules and oversight by audit bodies come on top. SGEx combines accounting, economic, financial and engineering analysis to quantify these claims.

Common situations in this industry

Construction claims for delays, acceleration and scope changes.

Prolongation, disruption and mobilization costs.

Cost overruns and overpricing in public and private contracts.

Economic and financial rebalancing of construction contracts and concessions.

Construction arbitrations and court-ordered expert evidence.

How SGEx works

Reading the contract

The contract, amendments and site conditions define who answers for each event.

Site evidence

Schedules, measurements and site diaries support the link between event and cost.

Engineering and finance together

Accounting, economics and engineering professionals on the same analysis.

Every amount claimed is linked to the event that caused it and the document that proves it.

What We Solve

Questions that arise in construction and concessions.

What did the delay cost?

Prolongation, disruption and remobilization costs from delays and stoppages.

Was the scope change paid for?

Quantification of additional work, increased quantities and design changes.

Was there overpricing or overrun?

Comparison of budget, measurements and costs actually incurred.

Has the contract lost its balance?

Calculation of economic and financial rebalancing in construction contracts and concessions.

Does the other side's claim hold up?

Technical review of quantification reports, expert reports and opinions.

What should be presented to the oversight body?

Expert evidence for audit courts, comptrollers and regulators on public works.

How We Approach It

Steps applied to this type of engagement.

1
Contract

Reading the contract, amendments and site conditions.

2
Site records

Organizing schedules, measurements, diaries and correspondence.

3
Causation and value

Linking each event to its effect and its cost.

4
Report

Claim or defense quantified, with stated assumptions.

What we examine: contracts and amendments, physical-financial schedules, measurements, site diaries, budgets, invoices, labor and equipment records and correspondence between the parties.

Deliverables: claim quantification report, technical opinion, expert report, calculation workpapers, review of expert reports, technical questions and clarifications.

Related Topics

More on each topic at sgexpericias.com.br

Services

Economic and Financial Expert Services
Disputes and Litigation Support
Arbitration
Accounting Expert Services

Specialties

Construction and Infrastructure
Damages and Loss of Profits
Party-Appointed Expert Services

Areas of Law

Civil and Contract Law
Administrative and Regulatory
Audit Courts and Oversight Bodies
Corporate and Commercial

Industries

Government and Public Sector
Municipalities
Insurance and Reinsurance

SGEx at a Glance

Figures reported by SGEx, updated periodically.

400+

engagements completed

100+

court cases in progress

300+

clients served

200+

law firms served

500+

reports, expert reports and opinions delivered

BRL 100M+

in fraud and irregularities identified

Proven Results

Client and party names withheld.

Economic and Financial Expert Services

+150%

The matter. The client was entitled to ten years of undistributed profits from a road signage and maintenance company whose clients were mostly public entities, and suspected that the financial statements did not reflect actual profits.

What SGEx did. SGEx compared the public tender contracts won by the company, available in public records, with the profit declared for each period, and guided the court-appointed expert's inquiries, which obtained documents from the Federal Revenue Service, the Central Bank and the municipal tax authority.

Outcome. Amount owed 150% higher than the figure presented by the judgment debtor: more than BRL 20 million in additional recovery for the client.

Who Leads the Work

Accounting, economics, law and engineering.



Sidney Gomes
Founder and Managing Partner
of SGEx Group

Works on economic and financial rebalancing of contracts and concessions, expert services for audit courts and regulators, and expert evidence in arbitration. Accountant, economist, attorney and expert.



Raul Palácio
Managing Partner, Engineering,
Energy and Renewables

Electrical engineer (CREA-SP) with a master's degree in Renewable Energy. Led the supervision and quality audit of train production for CPTM and the São Paulo Metro, spending about a year in China.

Request an Assessment

Describe the contract, the event in dispute and the site records available. SGEx will assess the scope of the engagement before submitting any proposal.

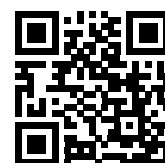
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