

Industry

Education

Educational institutions and their sponsoring entities, with revenue from tuition, scholarships and student financing, and in some cases public funds.

Recurring revenue, scholarships and financing: numbers that must be determined precisely.

Educational institutions and their sponsoring entities operate with tuition, financing programs, scholarships and, in some cases, public funds or tax benefits. Transactions between education groups, disputes among shareholders of sponsoring entities and partnership contracts create demand for determining revenue and costs.

Common situations in this industry

Determination of tuition, scholarship and financing revenue.

Accounts of sponsoring entities and funds received.

Losses on termination of a partnership.

Post-acquisition dispute between education groups.

Dispute among shareholders of a sponsoring entity.

How SGEx works

Revenue by source

Tuition, scholarships and financing separated and reconciled.

Public funds

Use compared with what was agreed.

Post-acquisition

Results compared with what was presented in the transaction.

Revenue is determined from academic and financial records, not consolidated financial statements alone.

What We Solve

Questions in the education sector.

What is the institution's real revenue?

Determination of tuition, scholarships and financing.

Did the sponsoring entity account for the funds?

Accounts of sponsoring entities and funds received.

What did terminating the partnership cost?

Quantification of losses on termination.

Did the acquisition deliver what was promised?

Post-acquisition disputes between education groups.

What is the stake worth?

Valuation in shareholder disputes.

Is the revenue reported complete?

Review of billing and revenue.

How We Approach It

Steps applied to this type of engagement.

1**Sources**

Academic, financial and accounting records.

2**Revenue**

Determination by source and period.

3**Reconciliation**

Comparison with financial statements and contracts.

4**Result**

Amounts determined and documented.

What we examine: financial statements of sponsoring entities, academic and financial reports, partnership agreements, scholarship and financing records and accounts for public funds.

Deliverables: technical opinion, review of accounts rendered, quantification of losses, valuation report and expert report.

Related Topics

More on each topic at sgexpericias.com.br

Services

Economic and Financial Expert Services
Disputes and Litigation Support
Arbitration
Accounting Expert Services
Forensic Accounting

Specialties

Damages and Loss of Profits
Accounting Claims

Areas of Law

Civil and Contract Law
Corporate and Commercial
Administrative and Regulatory
Audit Courts and Oversight Bodies

Industries

Associations, Foundations and Non-Profits
Government and Public Sector
Technology and Telecommunications

SGEx at a Glance

Figures reported by SGEx, updated periodically.

400+

engagements completed

100+

court cases in progress

300+

clients served

200+

law firms served

500+

reports, expert reports and opinions delivered

BRL 100M+

in fraud and irregularities identified

Why Talk to SGEx

Expert Services, Disputes and Forensics.

Technical independence

SGEx does not provide legal advice or represent interests: it examines, calculates and demonstrates.

Multidisciplinary team

Accounting, economics, law, business administration, finance and engineering on the same engagement.

Forensic experience

Professionals with prior roles at FTI Consulting, PwC, BDO, Deloitte, KPMG and Mazars.

Traceable methodology

Explicit assumptions, calculation workpapers and conclusions that third parties can replicate.

Who Leads the Work

Accounting claims, finance and valuation.



Sidney Gomes

Founder and Managing Partner of SGEx Group

Works on accounting claims and on investigative, preventive and special audits, including condominium audits. Accountant and auditor.



Marco Bole

Managing Partner, Advisory and Finance

Business administrator (CRA-SP). Works on corporate finance, valuation and due diligence; former Budget and Finance Specialist at Astellas Pharma.



Fabricio Franco

Operations Coordinator and Senior Expert, Disputes, Investigations and Forensic Services

Involved in accounting claims engagements of substantial value and high complexity. Accounting expert (CNPJ-CFC no. 8116); also works on condominium audits.

Request an Assessment

Describe the institution, the transaction or dispute and the documents available. SGEx will assess the scope before submitting any proposal.

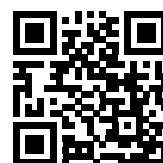
WhatsApp +55 11 96501-2034

contato@sgex.com.br

Phone +55 11 5081-3667

www.sgexpericias.com.br

Rua Vergueiro, 2556, 4th floor, Vila Mariana, São Paulo, SP, Brazil



Chat on WhatsApp