

Industry

Technology and Telecommunications

Systems implementation, outsourcing, networks and software licensing, with disputes over failures, delays and terminations.

A system failure has a cost. The challenge is separating it from everything else that affected the business.

Technology and telecommunications contracts give rise to disputes when deliveries are late, fail or are interrupted. Quantification must isolate the effect of the failure from other factors and take into account the service levels, penalties and liability caps set in the contract.

Common situations in this industry

Loss of profits from failures or outages.

Replacement and remediation costs.

Application of penalties and service levels.

Loss on early termination.

Review of a quantum report in arbitration.

How SGEx works

Isolated effect

The impact of the failure is separated from other business factors.

The contract applied

Service levels, penalties and liability caps taken into account.

Incident records

The technical timeline supports the loss calculation.

The loss is linked to the recorded incident and capped by what the contract provides.

What We Solve

Questions in a technology dispute.

What did the outage cost?

Loss of profits and lost revenue.

What does remediation cost?

Replacement and remediation costs.

Was the penalty properly applied?

Contractual service levels and penalties.

What was lost on termination?

Quantification on early termination.

What does the contract cap?

Effect of liability caps on the amount.

Does the opposing report hold up?

Review of technical quantum reports.

How We Approach It

Steps applied to this type of engagement.

1**Contract**

Service levels, penalties and caps.

2**Incidents**

Timeline and technical records.

3**Effect**

Isolating the financial impact.

4**Quantification**

Value with explicit assumptions.

What we examine: contracts and service level schedules, incident records, project schedules, billing, remediation costs and the parties' financial statements.

Deliverables: technical quantification opinion, quantum report, review of the opposing report, expert report and party-appointed expert services.

Related Topics

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Digital Businesses,
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Insurance and
Reinsurance
Crypto and Digital Assets

SGEx at a Glance

Figures reported by SGEx, updated periodically.

400+

engagements completed

100+

court cases in progress

300+

clients served

200+

law firms served

500+

reports, expert reports and opinions delivered

BRL 100M+

in fraud and irregularities identified

Why Talk to SGEx

Expert Services, Disputes and Forensics.

Technical independence

SGEx does not provide legal advice or represent interests: it examines, calculates and demonstrates.

Multidisciplinary team

Accounting, economics, law, business administration, finance and engineering on the same engagement.

Forensic experience

Professionals with prior roles at FTI Consulting, PwC, BDO, Deloitte, KPMG and Mazars.

Traceable methodology

Explicit assumptions, calculation workpapers and conclusions that third parties can replicate.

Who Leads the Work

Quantification of damages and loss of profits.



Sidney Gomes

Founder and Managing Partner of SGEx Group

Works on loss of profits, damages and direct losses, enforcement and quantification of judgments, and expert evidence before arbitral tribunals. Accountant, economist, attorney and auditor.



Fabricio Franco

Operations Coordinator and Senior Expert, Disputes, Investigations and Forensic Services

Accounting expert (CNPIC-CFC no. 8116) specializing in loss of profits and direct losses in court and out-of-court matters, as well as business valuation.

Request an Assessment

Describe the contract, the failure or termination and the records available. SGEx will assess the scope before submitting any proposal.

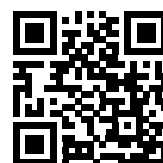
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