
Industry

Transportation and Logistics

Freight, warehousing, logistics operations and road, port and rail infrastructure concessions.

Tariffs, volumes and costs that change over the life of a contract turn into revision claims.

Freight, warehousing, logistics and infrastructure concession contracts have tariffs, volumes and costs that change over time. Shifts in demand, fuel costs, construction works and terminations lead to claims for revision, indemnity and rebalancing in court, in arbitration and before regulators.

Common situations in this industry

Review of tariffs, freight rates and contractual adjustments.

Rebalancing of road, port or rail concessions.

Costs and delays in logistics infrastructure projects.

Loss on contract termination.

Disputes under agency or distribution agreements.

How SGEx works

Volume and tariff

Revenue recalculated from operational volume reports.

Concessions

Rebalancing with explicit regulatory parameters.

Rail engineering

Experience supervising rolling stock production.

Every revision claim is linked to the operational data and the contract that support it.

What We Solve

Questions in transportation and logistics.

Was the freight adjustment applied?

Review of tariffs, freight rates and adjustments.

Does the concession need rebalancing?

Rebalancing of infrastructure concessions.

What did the project delay cost?

Costs and delays in logistics infrastructure.

What was lost on termination?

Quantification of losses on contract termination.

What is owed to the agent?

Agency and distribution agreements.

Does the rolling stock meet the contract?

Quality and production audits.

How We Approach It

Steps applied to this type of engagement.

1
Contract and rules

Tariffs, adjustments and regulatory decisions.

2
Operations

Volumes, costs and schedules.

3
Effect

Impact of the isolated event.

4
Quantification

Result with assumptions.

What we examine: contracts and freight tables, operational volume reports, cost records, concession contracts and regulatory decisions, financial statements and project schedules.

Deliverables: rebalancing opinion, tariff recalculation, quantification of losses, expert report and party-appointed expert services in arbitration.

Related Topics

More on each topic at sgexpericias.com.br

Services

Economic and Financial Expert Services
Disputes and Litigation Support
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Arbitration

Specialties

Commercial and Contract Disputes
Construction and Infrastructure

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Civil and Contract Law
Corporate and Commercial
Administrative and Regulatory
Audit Courts and Oversight Bodies

Industries

Construction, Engineering and Infrastructure
Energy and Natural Resources
Industrial, Manufacturing and Consumer Goods
Agribusiness

SGEx at a Glance

Figures reported by SGEx, updated periodically.

400+

engagements completed

100+

court cases in progress

300+

clients served

200+

law firms served

500+

reports, expert reports and opinions delivered

BRL 100M+

in fraud and irregularities identified

Why Talk to SGEx

Expert Services, Disputes and Forensics.

Technical independence

SGEx does not provide legal advice or represent interests: it examines, calculates and demonstrates.

Multidisciplinary team

Accounting, economics, law, business administration, finance and engineering on the same engagement.

Forensic experience

Professionals with prior roles at FTI Consulting, PwC, BDO, Deloitte, KPMG and Mazars.

Traceable methodology

Explicit assumptions, calculation workpapers and conclusions that third parties can replicate.

Who Leads the Work

Accounting, economics, law and engineering.



Sidney Gomes
Founder and Managing Partner of SGEx Group

Works on economic and financial rebalancing of contracts and concessions, expert services for audit courts and regulators, and expert evidence in arbitration. Accountant, economist, attorney and expert.



Raul Palácio
Managing Partner, Engineering, Energy and Renewables

Led the supervision and production audit of trains for CPTM and the São Paulo Metro, spending a year in China, as well as electric mobility projects. Electrical engineer (CREA-SP).

Request an Assessment

Describe the contract or concession and the issue in dispute. SGEx will assess the scope before submitting any proposal.

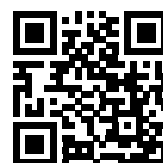
WhatsApp +55 11 96501-2034

contato@sgex.com.br

Phone +55 11 5081-3667

www.sgexpericias.com.br

Rua Vergueiro, 2556, 4th floor, Vila Mariana, São Paulo, SP, Brazil



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